Overview

- Older Americans Month
- New ACL.gov
- Business Acumen
- NWD Promising Practices
- Veteran Directed HCBS
- AoA SPR Redesign Update

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Social Media

SHARE YOUR WISDOM.

YOUR EXPERIENCE COULD CHANGE SOMEONE’S LIFE. #AgeOutLoud

Aging Out Loud Selfies

AGE OUT LOUD BECAUSE I want to be shot at 110 by a jealous husband.
Business Acumen - Critical role of CBOs in delivery system reform

Business Acumen - Critical role of CBOs in delivery system reform

Managing chronic conditions
- Chronic disease self-management programs (CDSMP)
- Diabetes self-management
- Nutrition programs (counseling, education & meal provision)
- Education about Medicare preventive benefits
- Peer supports
- Telehealth/telemedicine

Activating beneficiaries
- Evidence-based care transitions
- Person-centered planning
- Peer supports
- Self-direction/self-advocacy tools and resources
- Chronic disease self-management
- Information, referral & assistance/system navigation
- Benefits outreach and enrollment
- Employment related supports
- Community/beneficiary/caregiver engagement
- Community training
- Supported decision-making
- Assistive technology
- Financial management services
- Independent living skills
- Behavioral health services
- Nutrition education

Preventing hospital (re)admissions
- Evidence-based care transitions
- Care coordination
- Information, referral & assistance/system navigation
- Medical transportation
- Evidence-based medication reconciliation programs
- Evidence-based fall prevention programs/home risk assessments
- Nutrition programs (counseling & meal provision)
- Caregiver support
- Environmental modifications
- Housing assistance
- Personal assistance
- Evidence-based care transitions
- Care coordination
- Information, referral & assistance/system navigation
- Medical transportation
- Evidence-based medication reconciliation programs
- Evidence-based fall prevention programs/home risk assessments
- Nutrition programs (counseling & meal provision)
- Caregiver support
- Environmental modifications
- Housing assistance
- Personal assistance

Diversion/Avoiding long-term residential stays
- Transitions from nursing facility to home/community
- Person-centered planning
- Self-direction/self-advocacy
- Assessment/pre-admission review
- Information, referral & assistance/system navigation
- Environmental modifications
- Caregiver support
- LTSS innovations
- Transportation
- Housing assistance
- Personal assistance
ACL, in partnership with foundations, is providing aging & disability organizations with the tools they need to partner and contract with health care payers and providers in delivery system reform.

- **2012**: Grants to national partners to build the business capacity of aging and disability organizations for MLTSS
- **2012 - Present**: Engagement with public and private partners
- **2013-2016**: Business Acumen Learning Collaboratives
- **Fall 2016 & beyond**: New technical assistance opportunities
## Success on contracting

### 20 Business Acumen Learning Collaborative networks
### 28 signed contracts
### More under negotiation

<table>
<thead>
<tr>
<th>Services under contract</th>
<th>Populations served</th>
<th>Payers</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Care transitions</td>
<td>• EBP targets</td>
<td>• Medicare-Medicaid plans</td>
</tr>
<tr>
<td>• In-home assessment</td>
<td>• Medicare-Medicaid enrollees</td>
<td>• Accountable Care Organizations</td>
</tr>
<tr>
<td>• Care coordination</td>
<td>• Other high risk populations</td>
<td>• Physician groups</td>
</tr>
<tr>
<td>• Medication reconciliation</td>
<td></td>
<td>• Medicaid health plan</td>
</tr>
<tr>
<td>• Evidence-based programs (EBPs)</td>
<td></td>
<td>• Marketplace plan</td>
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Progress!
(An example from a AAA in one of our Business Acumen Learning Collaborative networks)

Source: Elder Services of the Merrimack Valley and the Healthy Living Center of Excellence
Moving forward

• Two new ACL grants related to business acumen -- awarded on September 30, 2016.
  
  • **Business Acumen for Disability Organizations** (Awarded to NASUAD, $2.25 million over 3 years)
  
• Learning Collaboratives for Advanced Business Acumen Skills (Awarded to n4a, $1.5 million over 3 years)

ASA Managed Care Field Guide

The guide focuses on managed care covers next steps and challenges in building high-value partnerships and managed care models, including:

- The past, present, and future of community-based organizations (CBOs),
- How to form partnerships and prepare a service model,
- Helping hands: how foundations and government support CBOs on the path to managed care, and
- Much more.

- http://www.asaging.org/ADBI
This Promising Practices paper provides concrete examples of how six states – CT, MI, NH, VA, WA, and WI – and DC promote person- and family-centered practice in their No Wrong Door (NWD) Systems.
Goals of Promising Practices

• Showcase promising practices from across the country

• Understand person-and family-centered practice

• Share tools and facilitate greater information sharing among states
Promising Practices

• Interviewed states that scored well on the survey/or demonstrated an innovation in person-and family-centered practices of NWD systems.

• Developed state checklist included in the paper

• Four areas of innovation emerged
  1. Ensuring Leadership Support
  2. Standards for Person-and Family-Centered Practice
  3. Training the NWD Workforce
  4. Helping People Maximize Use of Private Resources

• Concrete examples and state-developed tools for replication are included.
The Veteran Directed Home and Community Based Services Program (VD-HCBS)

The VD-HCBS program serves Veterans of any age who are at risk of admission to an institution as well as their family caregivers.

• Veterans receive a flexible service budget they use to hire family, friends, and neighbors to provide long term services and supports (LTSS).

• Veterans also receive facilitation services from a Person Centered Counselor (Options Counselor) and financial management support from a Financial Management Services (FMS) organization.

• Veterans determine how to use their VD-HCBS budget and hire, schedule, direct, and fire their employees.
Veteran Census in VD-HCBS
AoA State Program Report (SPR) Redesign

• ACL has been working with the Aging Network to redesign the SPR.
• ACL has taken an inclusive and deliberative approach to the SPR redesign and obtained. Last November we sought comments on the proposed changes.
• Federal Register Notice by the end of May
  – 60 comment period

https://acldata.acl.gov/
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