

Erica Lindquist **Senior Director of Business Acumen**

Erica Lindquist is the Senior Director of Business Acumen at Advancing States (formerly NASUAD). In this role, she manages and implements the organization's HCBS Business Acumen project, the purpose of which is to build the capacity of community-based organizations (CBOs) serving people with physical and/or intellectual or developmental disabilities to contract with integrated care and other health sector entities. Erica is a healthcare administration professional with an expertise in gerontology, education, quality improvement, and acute, primary, and long-term services and supports integration. She is skilled in the management and facilitation of cross-organizational training and sharing programs (e.g. learning collaboratives) and in the design and implementation of outcome-based provider reimbursement models. Mrs. Lindquist has an established history of developing strong partnerships with internal and external stakeholders and positively organizing and influencing rapid organizational change.

Prior to joining Advancing States, Ms. Lindquist served as a Senior Health Care Analyst for the National Committee for Quality Assurance where she managed grants to develop process and outcome measures for long-term services and supports, as well as developing content and facilitating learning collaboratives focused on quality improvement and measure development. She held various roles at Harbor Senior Concepts; Community Partnership Inc.; and Bethel University and Seminary.

Ms. Lindquist holds a Bachelor of Arts from University of Wisconsin and a Master's degree in Gerontology from Bethel University and Seminary in Minnesota.