# Fraud & Older Adults: The State of Play & Changing the Narrative

Bridget Small, FTC and Kathy Stokes, AARP 2020 HCBS Conference

December 10, 2020



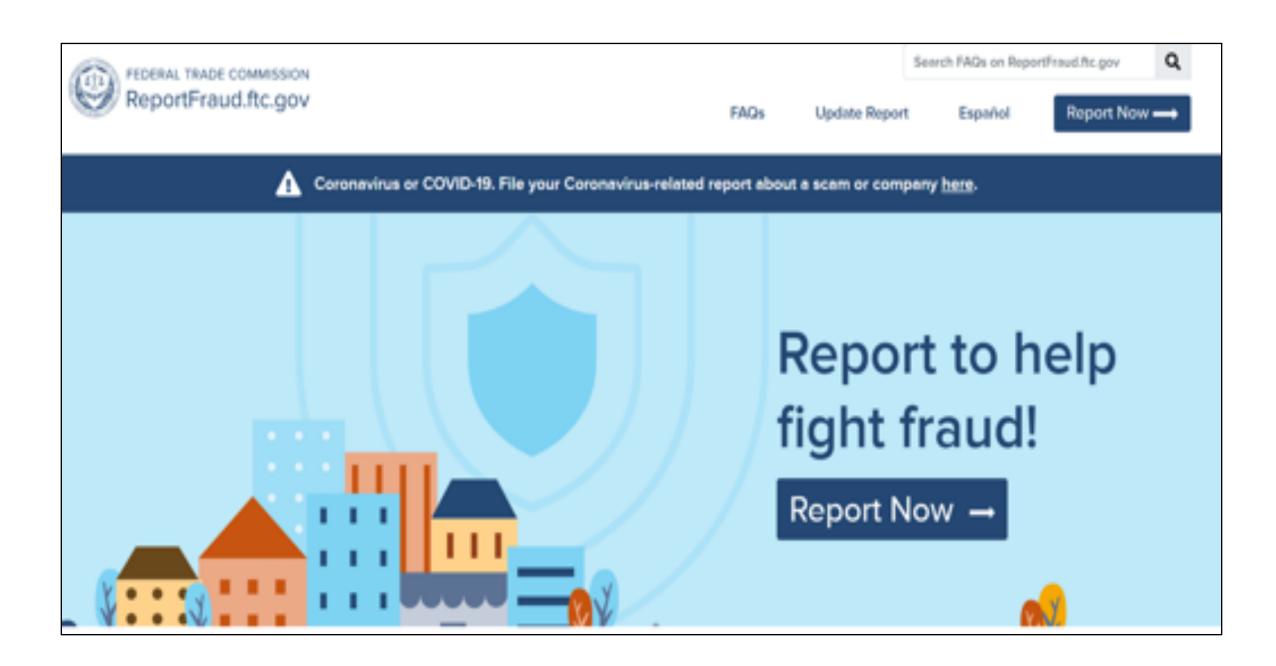
## FRAUD WATCH NETWORK

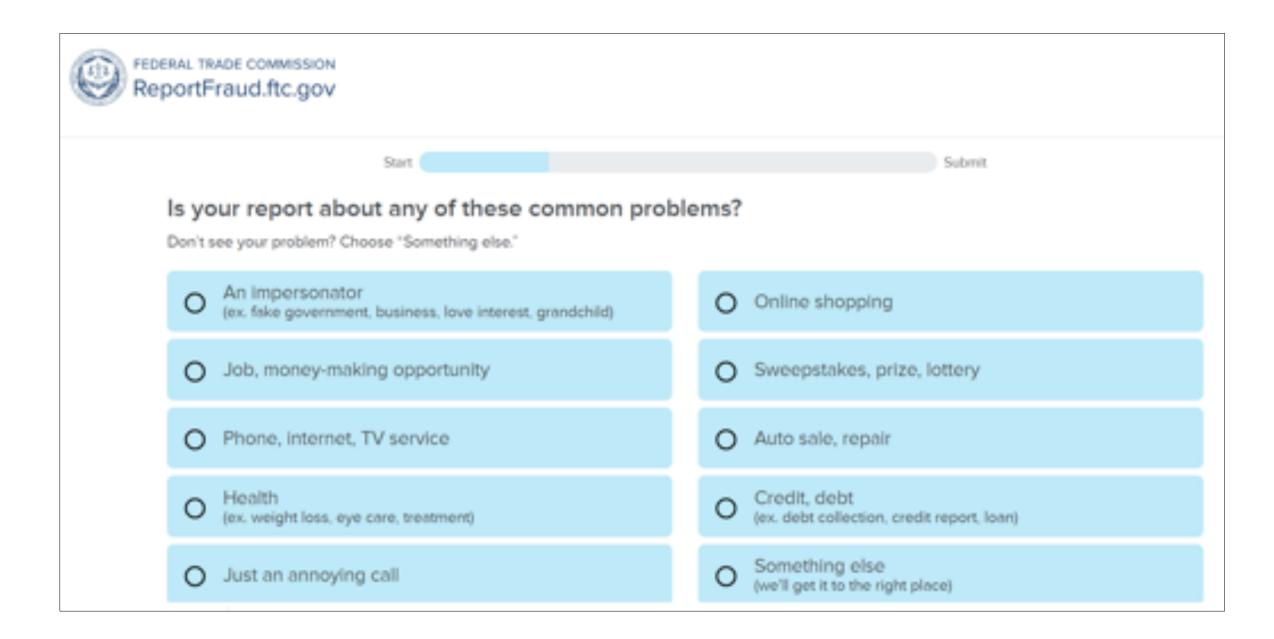
# AARP Fraud Watch Network

- Empower consumers to spot and avoid scams
- Provide support if victimization occurs
- Outreach through:
  - Community events (virtual currently)
  - Telephone Town Halls with AARP members
  - Online content
  - Watchdog Alerts
  - The Perfect Scam podcast









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### Explore Data

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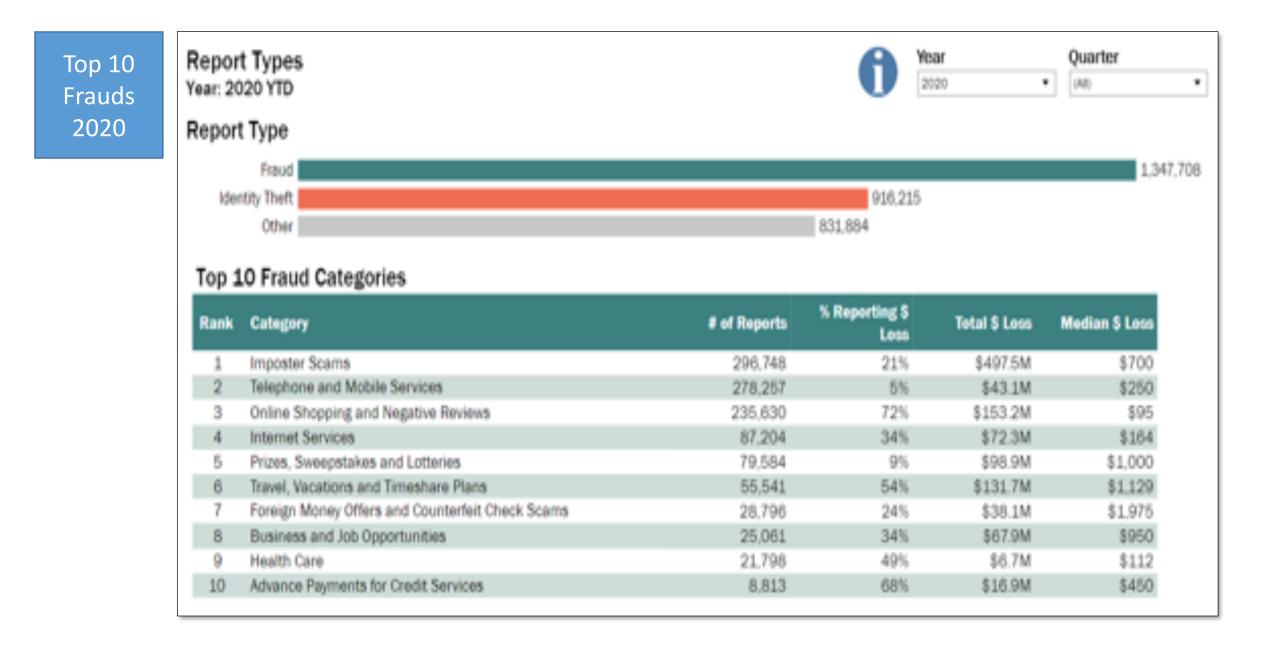




Explore the FTC's Consumer Sentinel Network data about consumer protection topics like fraud, identity theft, and unwanted calls based on millions of reports from people across the country. Learn about the top fraud reports, track the latest trends, and download visualizations for presentations or reports. Then find out about refunds to consumers from FTC law enforcement cases, where the money went, and how much people got back.

Get started by selecting your area of interest from the contents below or visit our Tableau Public landing paged<sup>®</sup> to start exploring. Click a thumbnail image to access the interactive dashboard. To learn about other FTC data, please see our Data and Visualizations page and our Datasets page.



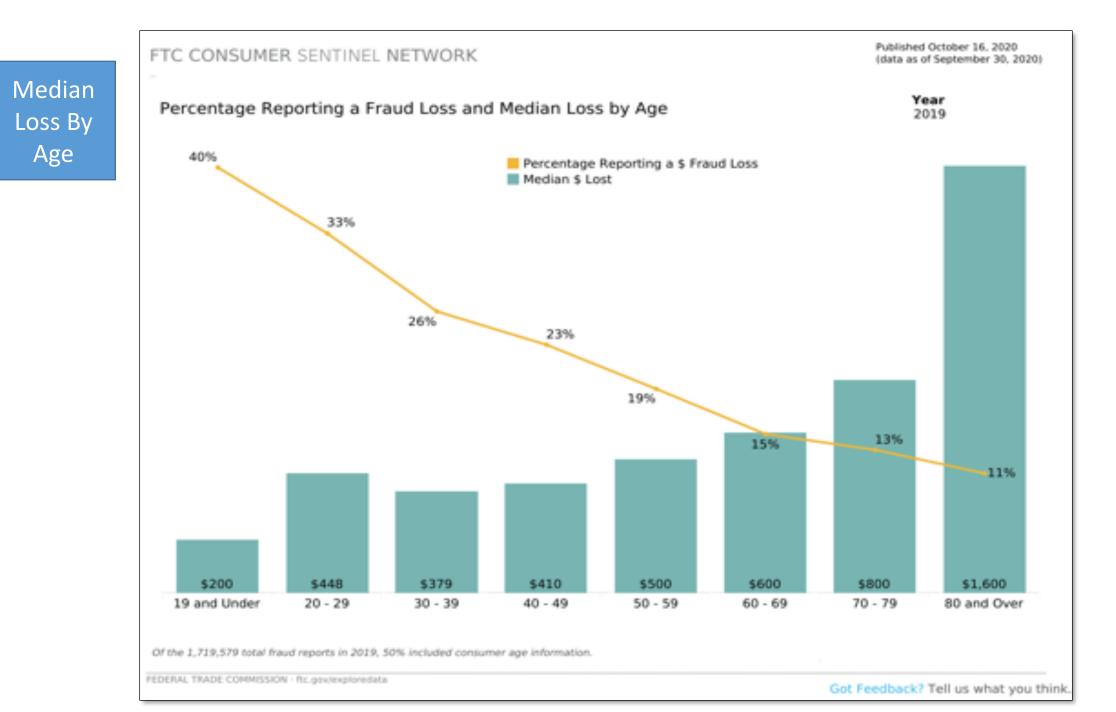


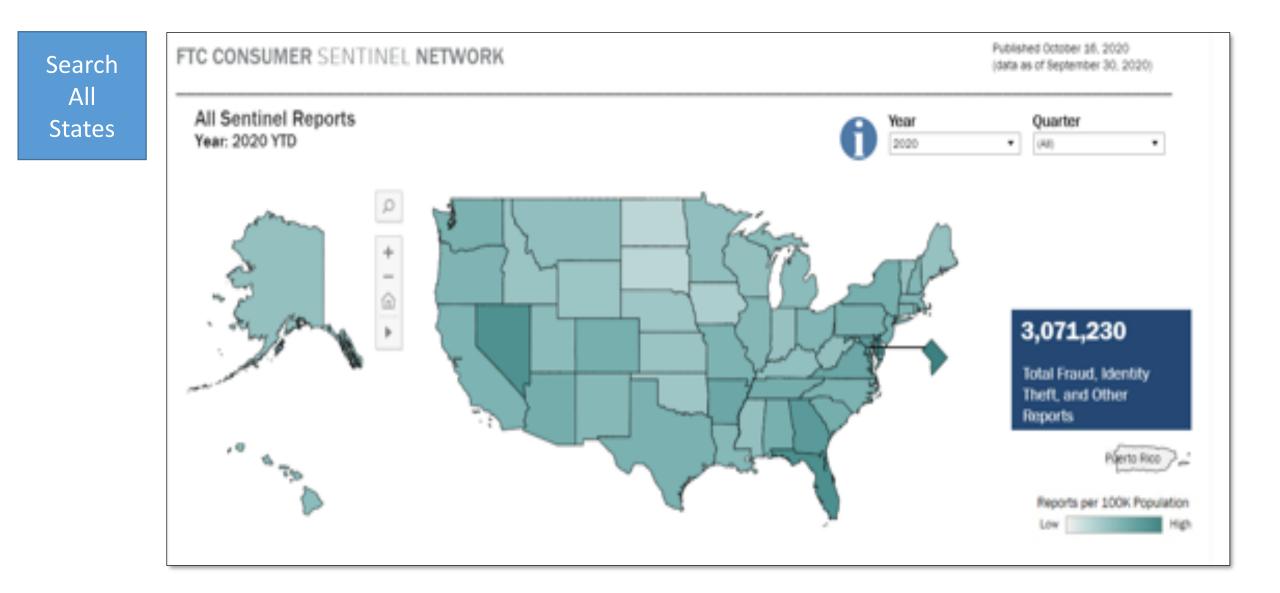
	FTC CONSUMER SENTINEL NETWORK							Published October 16, 2020 (data as of September 30, 202	
Search By Age	Ages 60 - 69 Year: 2020 YTD					Age Range 60 - 69	<b>Year</b> 2020	Quarter	
60-69		Fraud Facts at a Glan	т	Top 10 Fraud Subcategories					
		# of Fraud Reports:	P	Rank	Subcategory	# of Reports	% Reporting \$ Loss	Total \$ Loss	Median \$ Loss
		116,402		1	Mobile: Text Messages	28,056	1.1%	\$1.91M	\$996
		% Reporting \$ Loss:		2	Impostor: Government	19,268	7.9%	\$15.14M	\$1,500
		23%		3	Online Shopping	13,257	83.6%	\$13.60M	\$90
		Total Loss Reported: \$192,918,913		4	Impostor: Business	12,979	23.1%	\$23.43M	\$800
				5	Tech Support Scams	3,998	38.6%	\$8.84M	\$780
				6	Counterfeit Check Scams	2,911	17.1%	\$3.73M	\$2,078
		Median Loss Reported: \$400		7	Prizes\Sweepstakes\Lotteries	2,846	17.8%	\$6.27M	\$1,200
				8	Romance Scams	2,222	64.9%	\$58.27M	\$4,000
				9	Impostor: Family\Friend	2,044	31.6%	\$3.25M	\$512
				10	Internet Information Services	1,362	35.0%	\$0.97M	\$195

Of the 1,347,828 total fraud reports in the guarters selected, 49% included consumer age information. Median loss information is not displayed in the Top 10 table when fewer than 100 consumers reported a loss. Unspecified fraud report subcategories are excluded from the Top 10 table. Age population estimates are based on U.S. Census population estimates for 2019.

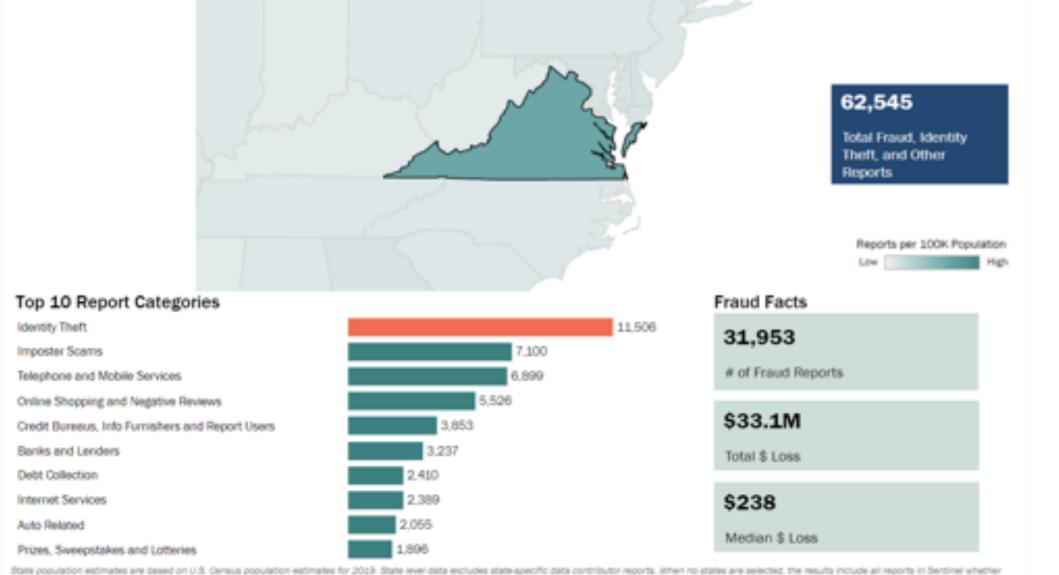
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Got Feedback? Tell us what you think.

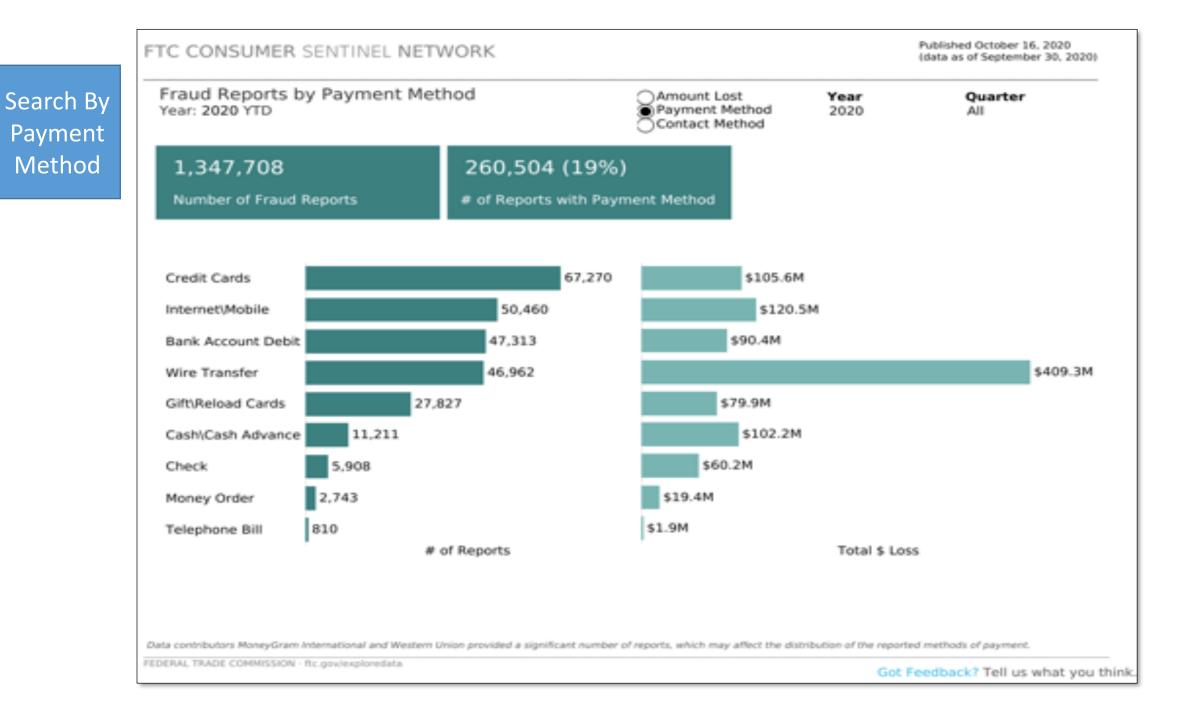




### Search One State



State population estimates are based on U.S. Gensus population estimates for 2019. State level data excludes state-specific data contributor reports. When no states are selected, the results include all reports in Sentine' whether the consumer indicated their state or not.



# ...PassitON

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- Practical, action-oriented tips
- English & Spanish
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- Resources for trainers

## FTC.gov/PassItOn

Tech Suppor	Unwanted Calls Unwanted Calls
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terminen eta en esta barra esta barra esta barra esta arte esta arte esta esta esta arte esta esta esta esta esta esta esta es	Manace's Annue of America's Sections and any property attention and solve of the transmission strong. They may be any tax them in the transmission of the transmission strong and any of the transmission. All and and any fact from the
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Practical, action-oriented tips to deal with:

- Charity Fraud
- Grandkid Scams
- Health Care Scams
- Home Repair Scams
- Identity Theft
- Imposter Scams

- IRS Imposter Scams
- Money Mule Scams
- Online Dating Scams
- Tech Support Scams
- Unwanted Calls
- You've Won Scams
- Work-at-Home Scams

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Identity Theft - What To Know, What To Do How to recover from identity theft, using IdentityTheft.gov



#### Net Cetera: Chatting with Kids About Being Online

Tips for having a conversation about the facts of digital life

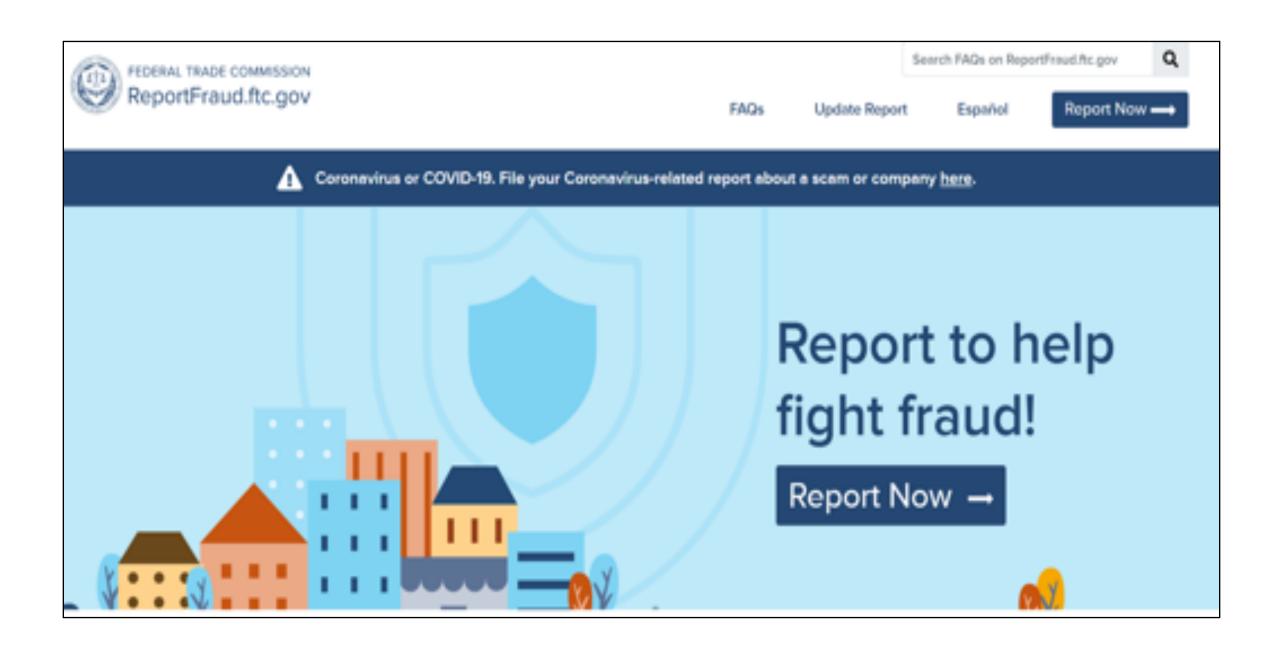
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Theft I







# Changing the Narrative on Victim Blaming



## Changing the Narrative on Victim Blaming

## **Financial Crime Victims**

- She was duped
- He fell for it
- He got taken
- They were scammed

THIS BLAMES VICTIMS

## **Violent Crime Victims**

- She was held at gunpoint
- They were viciously assaulted
- He was brutally murdered
- She was forcibly raped

THIS PUTS THE BLAME WHERE IT BELONGS: ON CRIMINALS



# The Language of Shame

"I cannot fathom the level of gullibility it would take for someone to send money to someone they have never met. It's just beyond my level of comprehension. That is the kindest way I can express what I'm thinking right now."

"Very sad, but really, these women need their heads screwed on properly."

"Good God...Where has common sense gone? I know people are lonely; hell I am lonely BUT I AM NOT STUPID..."





# The Impact of Shaming on Victims

"Actually, I was kind of embarrassed. My daughters sort of made me feel stupid."

"I've always thought I am smart enough not to be caught in a scam, I think I was acting out of my emotions."

"The mental anguish still lingers after its over. I hope in time I can overcome the embarrassment and humiliation of believing all the lies, of feeling so stupid for ignoring my intuition, and be able to gain some semblance of confidence to trust my decisions."



Flipping the Narrative

What if we said:

"Falling victim is not your fault. It is the fault of the criminal who perpetrated this crime. I am sorry you had to endure this. Let's talk through it to understand what happened so you will be able to spot the red flags of scams in the future."



## This Matters Because...

... fraud victims deserve empathy and respect rather than scorn and humiliation

...families won't see their victim older adult loved one as a "fool," thus protecting the relationship ...police may be more inclined to take a complaint - even pursue the case - rather than claim it is a civil matter

...prosecutors might respect the impact of financial crime on older adults and might take more cases

...policymakers may get that fraud victims are not stupid or addled and they'd do more to address

the scourge - maybe even find a means of restitution



## The All-Too-Human Toll

- Billions of dollars lost with little chance of restitution
- More than 1M marriages damaged
- Thousands die by suicide each year



### FRAUD WATCH NETWORK



## **Remembering Albert Poland**

- Died by suicide at 81
- Suffered from cognitive decline
- In his note, he told his family not to spend too much on his funeral, and said he hoped that when the \$2 million+ arrived, it would vindicate him



# **For More Information**

## AARP Fraud Watch Network Helpline 877-908-3360

# AARP Fraud Watch Network

aarp.org/fraudwatchnetwork

Text FWN to 50757 for scam alerts

FTC's Pass It On FTC.gov/PassItOn (English) FTC.gov/Pasalo (Spanish)

Report Fraud to the FTC ReportFraud.ftc.gov (English) ReporteFraude.ftc.gov (Spanish)

